

The 14th Annual Estate Sale benefiting Habitat for Humanity of Oakland County in partnership with Changing Places Moving Company is Saturday, September 22nd from 9am – 4pm at Hall & Hunter Realtors

We need more volunteers for all 2-hour shifts on Friday and Saturday. If you are interested in volunteering, or know a student needing community service credit that would like to volunteer, please contact Wendy Leonard (+1 248 593 0358) or Sara Schwartz at (+1 248 593 0573).

For promotional materials for this event, please contact Jody Wachler (jwachler@hallandhunter.com) in marketing. This is another great way to remind your friends and family that you have excellent real estate connections!



SRESSM

Seniors Real Estate Specialists (SRES) designees are Realtors specifically qualified to address the needs of home buyers and sellers aged 50+. Agents with this designation have been trained to do the following:

- Assist with financial and lifestyle transitions associated with moving
- Assist with selling the family home

We have a number of SRES Realtors at Hall & Hunter – call us for more information about how this can be a valuable service to families facing these sensitive, and sometimes difficult transitions.

IMPORTANT - This is a license renewal year!

2018 is a renewal year and renewals have moved online! In order to make sure you are eligible for renewal you need to do the following:

- Make sure your home address is up to date on your license
- Have your continued education up to date
- Ensure you are caught up on your H&H Holding company dues

Renewals are due October 31, 2018, but there is a 60 day grace period from November 1, 2018 to January 2, 2019 where licensed Real Estate Brokers, Associate Brokers, and Salespersons may renew license past the expiration date but will have to **pay an additional late fee of \$20.**

1. You may renew your license at www.michigan.gov/icola.
2. If you have a name change, provide, in writing, your previous name and new name prior to renewing online and send to:

a. BPLHelp@michigan.gov

OR

b. BPL-LARA, Licensing Division
PO Box 30670
Lansing, MI 48909



Earning Referral Fees

Congratulations Merlyn O'Brien! Merlyn referred one family member and received two referral fees, one for a home sale and another for the purchase of a home.

Don't forget that you are a wonderful resource for the people you know – helping people with their real estate needs anywhere in the world is just a phone call away! Please contact Wendy or Sara and they will take it from there. After the property is sold, you will receive a referral check, and also have your Holding Company annual fee waived for the following year.



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